

## NDC Training Opportunity

# Economic Development Finance Professional Certification Program

## Build Capacity with NDC's Four-Course Professional Certification

The National Development Council's Economic Development Finance Professional (EDFP) Certification Program is coming to the Twin Cities! This 4-course program is a rigorous and comprehensive training series designed solely for economic development practitioners. Participants learn the tools and techniques of the trade to build the capacity they need to successfully create jobs and translate economic development opportunities into results for their communities. Topics include business credit and real estate finance analysis, loan packaging, negotiating, problem solving, deal structuring and more!

**Save the dates  
for NDC's EDFP  
Certification  
Program in the  
Twin Cities!**

### Schedule of Courses

ED101 – Economic Development Finance	October 4-8, 2010
ED201 – Business Credit Analysis	December 6-10, 2010
ED202 – Real Estate Finance	March 21-25, 2011
ED300 – The Art of Deal Structuring	June 13-17, 2011

## Course Information

### *Tuition*

\$1,150. Register 30 days prior to the start of each course and save 10%. Members in good standing of partner organizations save an additional 10%.

### *Location*

Northern Lights Church of Christ  
6717 85<sup>th</sup> Avenue North  
Brooklyn Park, MN 55445  
Contact: Nerita Hughes  
ph: 763-488-0272  
nhughes@nhcc.edu

### *Registration*

Submit your registration online at:  
[www.nationaldevelopmentcouncil.org](http://www.nationaldevelopmentcouncil.org)

### *Training Partners*

City of St. Paul  
Metropolitan Consortium of Community Developers  
MN NAHRO  
MN Small Business Development Centers  
North Hennepin Community College

National Development Council Training Division  
927 Dudley Road Edgewood, KY 41017  
ph: 859-578-4850 e-mail: [training@nationaldevelopmentcouncil.org](mailto:training@nationaldevelopmentcouncil.org)

**NATIONAL DEVELOPMENT COUNCIL**  
*Partners in Community Development Since 1969*

